



OTOMOTİV SANAYİİ DERNEĐİ  
AUTOMOTIVE MANUFACTURERS ASSOCIATION

# OTOMOTİV SANAYİİ ÜRETİM BÜLTENİ AĐUSTOS 2024

AUTOMOTIVE INDUSTRY MANUFACTURING BULLETIN  
August 2024

OSD "OICA" Üyesidir @OICA OSD is a Member of "OICA"

| FİRMALAR1<br>Companies | OTOMOBİL<br>Pass.Car | %          | K.KAMYON<br>L.Truck | %            | B.KAMYON<br>H.Truck | %          | KAMYONET<br>Pick Up | %          | OTOBÜS<br>Bus | %          | MINİBÜS<br>Minibus | %          | MİDİBÜS<br>Midibus | %          | TRAKTÖR<br>F.Tractor | %          | TOPLAM<br>Total | %          |
|------------------------|----------------------|------------|---------------------|--------------|---------------------|------------|---------------------|------------|---------------|------------|--------------------|------------|--------------------|------------|----------------------|------------|-----------------|------------|
| A.I.O.S.               | -                    | -          | 224                 | 65,9         | -                   | -          | -                   | -          | 67            | 11,9       | -                  | -          | 60                 | 26,4       | -                    | -          | 351             | 0,6        |
| FORD OTOSAN            | -                    | -          | -                   | -            | 590                 | 37,4       | 16.917              | 100        | -             | -          | 4.479              | 100        | -                  | -          | -                    | -          | 21.986          | 39,6       |
| HATTAT TRAKTÖR         | -                    | -          | -                   | -            | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | 68                   | 3,3        | 68              | 0,1        |
| HYUNDAI ASSAN          | 12.300               | 41,8       | -                   | -            | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | -                    | -          | 12.300          | 22,1       |
| KARSAN                 | -                    | -          | -                   | -            | -                   | -          | -                   | -          | -             | -          | -                  | -          | 4                  | 1,8        | -                    | -          | 4               | -          |
| M. BENZ TÜRK           | -                    | -          | -                   | -            | 989                 | 62,6       | -                   | -          | 279           | 49,6       | -                  | -          | -                  | -          | -                    | -          | 1.268           | 2,3        |
| MAN TÜRKİYE            | -                    | -          | -                   | -            | -                   | -          | -                   | -          | 48            | 8,5        | -                  | -          | -                  | -          | -                    | -          | 48              | 0,1        |
| OTOKAR                 | -                    | -          | 58                  | 17,1         | -                   | -          | -                   | -          | 66            | 11,7       | -                  | -          | 83                 | 36,6       | -                    | -          | 207             | 0,4        |
| OYAK RENAULT           | 2.360                | 8          | -                   | -            | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | -                    | -          | 2.360           | 4,2        |
| TEMSA                  | -                    | -          | 58                  | 17,1         | -                   | -          | -                   | -          | 102           | 18,1       | -                  | -          | 80                 | 35,2       | -                    | -          | 240             | 0,4        |
| TOFAŞ                  | 5.000                | 17         | -                   | -            | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | -                    | -          | 5.000           | 9          |
| TOYOTA                 | 9.738                | 33,1       | -                   | -            | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | -                    | -          | 9.738           | 17,5       |
| TÜRK TRAKTÖR           | -                    | -          | -                   | -            | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | 2.004                | 96,7       | 2.004           | 3,6        |
| <b>TOPLAM / TOTAL</b>  | <b>29.398</b>        | <b>100</b> | <b>340</b>          | <b>100,1</b> | <b>1.579</b>        | <b>100</b> | <b>16.917</b>       | <b>100</b> | <b>562</b>    | <b>100</b> | <b>4.479</b>       | <b>100</b> | <b>227</b>         | <b>100</b> | <b>2.072</b>         | <b>100</b> | <b>55.574</b>   | <b>100</b> |

| FİRMALAR<br>Companies | OTOMOBİL<br>Pass.Car | %          | K.KAMYON<br>L.Truck | %          | B.KAMYON<br>H.Truck | %          | KAMYONET<br>Pick Up | %          | OTOBÜS<br>Bus | %          | MINİBÜS<br>Minibus | %          | MİDİBÜS<br>Midibus | %          | TRAKTÖR<br>F.Tractor | %          | TOPLAM<br>Total | %          |
|-----------------------|----------------------|------------|---------------------|------------|---------------------|------------|---------------------|------------|---------------|------------|--------------------|------------|--------------------|------------|----------------------|------------|-----------------|------------|
| A.I.O.S.              | -                    | -          | 1.635               | 51,2       | -                   | -          | 1.192               | 0,5        | 291           | 4,4        | -                  | -          | 981                | 30         | -                    | -          | 4.099           | 0,5        |
| FORD OTOSAN           | -                    | -          | -                   | -          | 8.235               | 38,3       | 200.863             | 84,9       | -             | -          | 34.012             | 99,3       | -                  | -          | -                    | -          | 243.110         | 26,7       |
| HATTAT TRAKTÖR        | -                    | -          | -                   | -          | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | 1.709                | 5,3        | 1.709           | 0,2        |
| HYUNDAI ASSAN         | 157.476              | 27,6       | -                   | -          | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | -                    | -          | 157.476         | 17,3       |
| KARSAN                | -                    | -          | -                   | -          | -                   | -          | -                   | -          | 14            | 0,2        | 250                | 0,7        | 127                | 3,9        | -                    | -          | 391             | -          |
| M. BENZ TÜRK          | -                    | -          | -                   | -          | 13.263              | 61,7       | -                   | -          | 2.703         | 40,7       | -                  | -          | -                  | -          | -                    | -          | 15.966          | 1,8        |
| MAN TÜRKİYE           | -                    | -          | -                   | -          | -                   | -          | -                   | -          | 1.742         | 26,2       | -                  | -          | -                  | -          | -                    | -          | 1.742           | 0,2        |
| OTOKAR                | -                    | -          | 718                 | 22,5       | -                   | -          | 86                  | -          | 1.075         | 16,2       | -                  | -          | 1.386              | 42,3       | -                    | -          | 3.265           | 0,4        |
| OYAK RENAULT          | 201.297              | 35,2       | -                   | -          | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | -                    | -          | 201.297         | 22,1       |
| TEMSA                 | -                    | -          | 840                 | 26,3       | -                   | -          | -                   | -          | 819           | 12,3       | -                  | -          | 781                | 23,8       | -                    | -          | 2.440           | 0,3        |
| TOFAŞ                 | 73.584               | 12,9       | -                   | -          | -                   | -          | 34.564              | 14,6       | -             | -          | -                  | -          | -                  | -          | -                    | -          | 108.148         | 11,9       |
| TOYOTA                | 139.218              | 24,4       | -                   | -          | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | -                    | -          | 139.218         | 15,3       |
| TÜRK TRAKTÖR          | -                    | -          | -                   | -          | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | 30.431               | 94,7       | 30.431          | 3,3        |
| <b>TOPLAM / TOTAL</b> | <b>571.575</b>       | <b>100</b> | <b>3.193</b>        | <b>100</b> | <b>21.498</b>       | <b>100</b> | <b>236.705</b>      | <b>100</b> | <b>6.644</b>  | <b>100</b> | <b>34.262</b>      | <b>100</b> | <b>3.275</b>       | <b>100</b> | <b>32.140</b>        | <b>100</b> | <b>909.292</b>  | <b>100</b> |

| Araç Tipleri / Types                                     | 8 / 2023      | 8 / 2024      | 8 % Değişim  | 1-8 / 2023     | 1-8 / 2024     | 1-8 % Değişim |
|--|---------------|---------------|--------------|----------------|----------------|---------------|
| OTOMOBİL / Pass.Car                                      | 49.300        | 29.398        | -40,4        | 599.915        | 571.575        | -4,7          |
| <b>OTOMOBİL Toplam / Pass.Car Total</b>                  | <b>49.300</b> | <b>29.398</b> | <b>-40,4</b> | <b>599.915</b> | <b>571.575</b> | <b>-4,7</b>   |
| B.KAMYON / H. Truck                                      | 3.237         | 1.579         | -51,2        | 30.966         | 21.498         | -30,6         |
| K.KAMYON / L. Truck                                      | 529           | 340           | -35,7        | 3.422          | 3.193          | -6,7          |
| KAMYONET / Pick Up                                       | 15.254        | 16.917        | 10,9         | 262.628        | 236.705        | -9,9          |
| OTOBÜS / Bus   | 945           | 562           | -40,5        | 6.533          | 6.644          | 1,7           |
| MİNİBÜS / Minibus  | 3.310         | 4.479         | 35,3         | 37.065         | 34.262         | -7,6          |
| MİDİBÜS / Midibus  | 446           | 227           | -49,1        | 3.092          | 3.275          | 5,9           |
| <b>TİCARİ ARAÇLAR Toplam / Commercial Vehicles Total</b> | <b>23.721</b> | <b>24.104</b> | <b>1,6</b>   | <b>343.706</b> | <b>305.577</b> | <b>-11,1</b>  |
| <b>TAŞIT ARAÇLARI Toplam / Motor Vehicles Total</b>      | <b>73.021</b> | <b>53.502</b> | <b>-26,7</b> | <b>943.621</b> | <b>877.152</b> | <b>-7,0</b>   |
| TRAKTÖR / F.Tractor                                      | 3.222         | 2.072         | -35,7        | 38.288         | 32.140         | -16,1         |
| <b>TRAKTÖR Toplam / F.Tractor Total</b>                  | <b>3.222</b>  | <b>2.072</b>  | <b>-35,7</b> | <b>38.288</b>  | <b>32.140</b>  | <b>-16,1</b>  |
| <b>GENEL TOPLAM / Grand Total</b>                        | <b>76.243</b> | <b>55.574</b> | <b>-27,1</b> | <b>981.909</b> | <b>909.292</b> | <b>-7,4</b>   |

| TİPLER<br>Types       | YILLAR<br>Years | OCAK<br>January | ŞUBAT<br>February | MART<br>March  | NİSAN<br>April | MAYIS<br>May   | HAZİRAN<br>June | TEMMUZ<br>July | AĞUSTOS<br>August | EYLÜL<br>September | EKİM<br>October | KASIM<br>November | ARALIK<br>December | TOPLAM<br>Total  |
|-----------------------|-----------------|-----------------|-------------------|----------------|----------------|----------------|-----------------|----------------|-------------------|--------------------|-----------------|-------------------|--------------------|------------------|
| OTOMOBİL / Pass.Car   | 2024            | 67.059          | 83.955            | 87.260         | 61.835         | 91.823         | 68.811          | 81.434         | 29.398            | -                  | -               | -                 | -                  | <b>571.575</b>   |
| OTOMOBİL / Pass.Car   | 2023            | 70.723          | 63.751            | 87.577         | 73.637         | 90.739         | 75.974          | 88.214         | 49.300            | 87.902             | 91.512          | 96.922            | 76.416             | <b>952.667</b>   |
| B.KAMYON / H. Truck   | 2024            | 3.252           | 3.726             | 3.167          | 2.226          | 2.825          | 2.312           | 2.411          | 1.579             | -                  | -               | -                 | -                  | <b>21.498</b>    |
| B.KAMYON / H. Truck   | 2023            | 3.623           | 3.589             | 4.553          | 3.575          | 4.639          | 3.943           | 3.807          | 3.237             | 4.437              | 4.326           | 3.908             | 3.175              | <b>46.812</b>    |
| K.KAMYON / L. Truck   | 2024            | 390             | 460               | 505            | 337            | 431            | 323             | 407            | 340               | -                  | -               | -                 | -                  | <b>3.193</b>     |
| K.KAMYON / L. Truck   | 2023            | 343             | 349               | 393            | 412            | 518            | 449             | 429            | 529               | 463                | 542             | 506               | 499                | <b>5.432</b>     |
| KAMYONET / Pick Up    | 2024            | 33.507          | 38.689            | 40.140         | 28.630         | 30.125         | 23.094          | 25.603         | 16.917            | -                  | -               | -                 | -                  | <b>236.705</b>   |
| KAMYONET / Pick Up    | 2023            | 32.100          | 38.410            | 43.312         | 29.361         | 34.654         | 32.830          | 36.707         | 15.254            | 31.857             | 35.151          | 33.286            | 34.093             | <b>397.015</b>   |
| OTOBÜS / Bus          | 2024            | 909             | 1.123             | 1.127          | 748            | 999            | 641             | 535            | 562               | -                  | -               | -                 | -                  | <b>6.644</b>     |
| OTOBÜS / Bus          | 2023            | 445             | 651               | 918            | 910            | 956            | 824             | 884            | 945               | 1.012              | 1.107           | 1.012             | 1.198              | <b>10.862</b>    |
| MİNİBÜS / Minibus     | 2024            | 2.930           | 3.557             | 3.881          | 3.742          | 5.257          | 4.553           | 5.863          | 4.479             | -                  | -               | -                 | -                  | <b>34.262</b>    |
| MİNİBÜS / Minibus     | 2023            | 4.347           | 4.908             | 5.544          | 4.471          | 5.084          | 4.492           | 4.909          | 3.310             | 4.413              | 3.111           | 2.708             | 3.644              | <b>50.941</b>    |
| MİDİBÜS / Midibus     | 2024            | 418             | 484               | 531            | 361            | 496            | 428             | 330            | 227               | -                  | -               | -                 | -                  | <b>3.275</b>     |
| MİDİBÜS / Midibus     | 2023            | 256             | 303               | 502            | 367            | 422            | 387             | 409            | 446               | 461                | 429             | 393               | 289                | <b>4.664</b>     |
| TRAKTÖR / F.Tractor   | 2024            | 4.254           | 4.771             | 4.830          | 3.669          | 5.020          | 3.948           | 3.576          | 2.072             | -                  | -               | -                 | -                  | <b>32.140</b>    |
| TRAKTÖR / F.Tractor   | 2023            | 4.893           | 5.042             | 5.972          | 4.690          | 5.143          | 4.311           | 5.015          | 3.222             | 5.177              | 4.944           | 4.816             | 4.345              | <b>57.570</b>    |
| <b>TOPLAM / TOTAL</b> | <b>2024</b>     | <b>112.719</b>  | <b>136.765</b>    | <b>141.441</b> | <b>101.548</b> | <b>136.976</b> | <b>104.110</b>  | <b>120.159</b> | <b>55.574</b>     | -                  | -               | -                 | -                  | <b>909.292</b>   |
| <b>TOPLAM / TOTAL</b> | <b>2023</b>     | <b>116.730</b>  | <b>117.003</b>    | <b>148.771</b> | <b>117.423</b> | <b>142.155</b> | <b>123.210</b>  | <b>140.374</b> | <b>76.243</b>     | <b>135.722</b>     | <b>141.122</b>  | <b>143.551</b>    | <b>123.659</b>     | <b>1.525.963</b> |

| Tipler<br>Types                         | OCAK<br>January | ŞUBAT<br>February | MART<br>March | NİSAN<br>April | MAYIS<br>May  | HAZİRAN<br>June | TEMMUZ<br>July | AĞUSTOS<br>August | EYLÜL<br>September | EKİM<br>October | KASIM<br>November | ARALIK<br>December | TOPLAM<br>Total |
|---|-----------------|-------------------|---------------|----------------|---------------|-----------------|----------------|-------------------|--------------------|-----------------|-------------------|--------------------|-----------------|
| FORD OTOSAN                             | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| Pay / Share %                           | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| HYUNDAI ASSAN                           | 22.100          | 19.650            | 22.100        | 16.977         | 23.300        | 18.249          | 22.800         | 12.300            | -                  | -               | -                 | -                  | 157.476         |
| Pay / Share %                           | 33              | 23,4              | 25,3          | 27,5           | 25,4          | 26,5            | 28             | 41,8              | -                  | -               | -                 | -                  | 27,6            |
| OYAK RENAULT                            | 22.043          | 27.774            | 34.641        | 19.536         | 36.805        | 27.296          | 30.842         | 2.360             | -                  | -               | -                 | -                  | 201.297         |
| Pay / Share %                           | 32,9            | 33,1              | 39,7          | 31,6           | 40,1          | 39,7            | 37,9           | 8                 | -                  | -               | -                 | -                  | 35,2            |
| TOFAŞ                                   | 8.076           | 15.466            | 14.724        | 9.262          | 9.301         | 5.570           | 6.185          | 5.000             | -                  | -               | -                 | -                  | 73.584          |
| Pay / Share %                           | 12              | 18,4              | 16,9          | 15             | 10,1          | 8,1             | 7,6            | 17                | -                  | -               | -                 | -                  | 12,9            |
| TOYOTA                                  | 14.840          | 21.065            | 15.795        | 16.060         | 22.417        | 17.696          | 21.607         | 9.738             | -                  | -               | -                 | -                  | 139.218         |
| Pay / Share %                           | 22,1            | 25,1              | 18,1          | 26             | 24,4          | 25,7            | 26,5           | 33,1              | -                  | -               | -                 | -                  | 24,4            |
| <b>OTOMOBİL Toplam / Pass.Car Total</b> | <b>67.059</b>   | <b>83.955</b>     | <b>87.260</b> | <b>61.835</b>  | <b>91.823</b> | <b>68.811</b>   | <b>81.434</b>  | <b>29.398</b>     | <b>-</b>           | <b>-</b>        | <b>-</b>          | <b>-</b>           | <b>571.575</b>  |
| <b>Toplam Pay / Total Share</b>         | <b>59,5</b>     | <b>61,4</b>       | <b>61,7</b>   | <b>60,9</b>    | <b>67</b>     | <b>66,1</b>     | <b>67,8</b>    | <b>52,9</b>       | <b>-</b>           | <b>-</b>        | <b>-</b>          | <b>-</b>           | <b>62,9</b>     |
| <b>A.I.O.S.</b>                         | <b>-</b>        | <b>-</b>          | <b>-</b>      | <b>-</b>       | <b>-</b>      | <b>-</b>        | <b>-</b>       | <b>-</b>          | <b>-</b>           | <b>-</b>        | <b>-</b>          | <b>-</b>           | <b>-</b>        |
| Pay / Share %                           | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| FORD OTOSAN                             | 1.232           | 1.497             | 1.193         | 879            | 1.104         | 763             | 977            | 590               | -                  | -               | -                 | -                  | 8.235           |
| Pay / Share %                           | 37,9            | 40,2              | 37,7          | 39,5           | 39,1          | 33              | 40,5           | 37,4              | -                  | -               | -                 | -                  | 38,3            |
| KARSAN                                  | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| Pay / Share %                           | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| M. BENZ TÜRK                            | 2.020           | 2.229             | 1.974         | 1.347          | 1.721         | 1.549           | 1.434          | 989               | -                  | -               | -                 | -                  | 13.263          |
| Pay / Share %                           | 62,1            | 59,8              | 62,3          | 60,5           | 60,9          | 67              | 59,5           | 62,6              | -                  | -               | -                 | -                  | 61,7            |
| OTOKAR                                  | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| Pay / Share %                           | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| <b>B.KAMYON Toplam / H. Truck Total</b> | <b>3.252</b>    | <b>3.726</b>      | <b>3.167</b>  | <b>2.226</b>   | <b>2.825</b>  | <b>2.312</b>    | <b>2.411</b>   | <b>1.579</b>      | <b>-</b>           | <b>-</b>        | <b>-</b>          | <b>-</b>           | <b>21.498</b>   |
| <b>Toplam Pay / Total Share</b>         | <b>2,9</b>      | <b>2,7</b>        | <b>2,2</b>    | <b>2,2</b>     | <b>2,1</b>    | <b>2,2</b>      | <b>2</b>       | <b>2,8</b>        | <b>-</b>           | <b>-</b>        | <b>-</b>          | <b>-</b>           | <b>2,4</b>      |

| Tipler<br>Types                         | OCAK<br>January | ŞUBAT<br>February | MART<br>March | NİSAN<br>April | MAYIS<br>May | HAZİRAN<br>June | TEMMUZ<br>July | AĞUSTOS<br>August | EYLÜL<br>September | EKİM<br>October | KASIM<br>November | ARALIK<br>December | TOPLAM<br>Total |
|---|-----------------|-------------------|---------------|----------------|--------------|-----------------|----------------|-------------------|--------------------|-----------------|-------------------|--------------------|-----------------|
| <b>A.I.O.S.</b>                         | 211             | 264               | 275           | 183            | 175          | 78              | 225            | 224               | -                  | -               | -                 | -                  | <b>1.635</b>    |
| <b>Pay / Share %</b>                    | 54,1            | 57,4              | 54,5          | 54,3           | 40,6         | 24,1            | 55,3           | 65,9              | -                  | -               | -                 | -                  | <b>51,2</b>     |
| <b>OTOKAR</b>                           | 47              | 76                | 98            | 58             | 160          | 137             | 84             | 58                | -                  | -               | -                 | -                  | <b>718</b>      |
| <b>Pay / Share %</b>                    | 12,1            | 16,5              | 19,4          | 17,2           | 37,1         | 42,4            | 20,6           | 17,1              | -                  | -               | -                 | -                  | <b>22,5</b>     |
| <b>TEMSA</b>                            | 132             | 120               | 132           | 96             | 96           | 108             | 98             | 58                | -                  | -               | -                 | -                  | <b>840</b>      |
| <b>Pay / Share %</b>                    | <b>33,8</b>     | <b>26,1</b>       | <b>26,1</b>   | <b>28,5</b>    | <b>22,3</b>  | <b>33,4</b>     | <b>24,1</b>    | <b>17,1</b>       | -                  | -               | -                 | -                  | <b>26,3</b>     |
| <b>K.KAMYON Toplam / L. Truck Total</b> | 390             | 460               | 505           | 337            | 431          | 323             | 407            | 340               | -                  | -               | -                 | -                  | <b>3.193</b>    |
| <b>Toplam Pay / Total Share</b>         | 0,3             | 0,3               | 0,4           | 0,3            | 0,3          | 0,3             | 0,3            | 0,6               | -                  | -               | -                 | -                  | <b>0,4</b>      |
|   |                 |                   |               |                |              |                 |                |                   |                    |                 |                   |                    |                 |
| <b>A.I.O.S.</b>                         | 76              | 155               | 204           | 132            | 312          | 275             | 38             | -                 | -                  | -               | -                 | -                  | <b>1.192</b>    |
| <b>Pay / Share %</b>                    | 0,2             | 0,4               | 0,5           | 0,5            | 1            | 1,2             | 0,1            | -                 | -                  | -               | -                 | -                  | <b>0,5</b>      |
| <b>FORD OTOSAN</b>                      | 29.096          | 31.615            | 33.598        | 24.140         | 23.691       | 18.555          | 23.251         | 16.917            | -                  | -               | -                 | -                  | <b>200.863</b>  |
| <b>Pay / Share %</b>                    | 86,8            | 81,7              | 83,7          | 84,3           | 78,6         | 80,3            | 90,8           | 100               | -                  | -               | -                 | -                  | <b>84,9</b>     |
| <b>KARSAN</b>                           | -               | -                 | -             | -              | -            | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| <b>Pay / Share %</b>                    | -               | -                 | -             | -              | -            | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| <b>OTOKAR</b>                           | -               | -                 | -             | -              | 78           | 4               | 4              | -                 | -                  | -               | -                 | -                  | <b>86</b>       |
| <b>Pay / Share %</b>                    | -               | -                 | -             | -              | 0,3          | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| <b>TOFAŞ</b>                            | 4.335           | 6.919             | 6.338         | 4.358          | 6.044        | 4.260           | 2.310          | -                 | -                  | -               | -                 | -                  | <b>34.564</b>   |
| <b>Pay / Share %</b>                    | <b>12,9</b>     | <b>17,9</b>       | <b>15,8</b>   | <b>15,2</b>    | <b>20,1</b>  | <b>18,4</b>     | <b>9</b>       | -                 | -                  | -               | -                 | -                  | <b>14,6</b>     |
| <b>KAMYONET Toplam / Pick Up Total</b>  | 33.507          | 38.689            | 40.140        | 28.630         | 30.125       | 23.094          | 25.603         | 16.917            | -                  | -               | -                 | -                  | <b>236.705</b>  |
| <b>Toplam Pay / Total Share</b>         | 29,7            | 28,3              | 28,4          | 28,2           | 22           | 22,2            | 21,3           | 30,4              | -                  | -               | -                 | -                  | <b>26</b>       |

| Tipler<br>Types                | OCAK<br>January | ŞUBAT<br>February | MART<br>March | NİSAN<br>April | MAYIS<br>May | HAZİRAN<br>June | TEMMUZ<br>July | AĞUSTOS<br>August | EYLÜL<br>September | EKİM<br>October | KASIM<br>November | ARALIK<br>December | TOPLAM<br>Total |
|--------------------------------|-----------------|-------------------|---------------|----------------|--------------|-----------------|----------------|-------------------|--------------------|-----------------|-------------------|--------------------|-----------------|
| A.I.O.S.                       | 21              | 41                | 33            | 34             | 52           | 25              | 18             | 67                | -                  | -               | -                 | -                  | 291             |
| Pay / Share %                  | 2,3             | 3,7               | 2,9           | 4,5            | 5,2          | 3,9             | 3,4            | 11,9              | -                  | -               | -                 | -                  | 4,4             |
| KARSAN                         | -               | -                 | -             | -              | 11           | 3               | -              | -                 | -                  | -               | -                 | -                  | 14              |
| Pay / Share %                  | -               | -                 | -             | -              | 1,1          | 0,5             | -              | -                 | -                  | -               | -                 | -                  | 0,2             |
| M. BENZ TÜRK                   | 357             | 337               | 400           | 313            | 418          | 297             | 302            | 279               | -                  | -               | -                 | -                  | 2.703           |
| Pay / Share %                  | 39,3            | 30                | 35,5          | 41,8           | 41,8         | 46,3            | 56,4           | 49,6              | -                  | -               | -                 | -                  | 40,7            |
| MAN TÜRKİYE                    | 284             | 402               | 385           | 250            | 264          | 104             | 5              | 48                | -                  | -               | -                 | -                  | 1.742           |
| Pay / Share %                  | 31,2            | 35,8              | 34,2          | 33,4           | 26,4         | 16,2            | 0,9            | 8,5               | -                  | -               | -                 | -                  | 26,2            |
| OTOKAR                         | 38              | 231               | 188           | 80             | 178          | 152             | 142            | 66                | -                  | -               | -                 | -                  | 1.075           |
| Pay / Share %                  | 4,2             | 20,6              | 16,7          | 10,7           | 17,8         | 23,7            | 26,5           | 11,7              | -                  | -               | -                 | -                  | 16,2            |
| TEMSA                          | 209             | 112               | 121           | 71             | 76           | 60              | 68             | 102               | -                  | -               | -                 | -                  | 819             |
| Pay / Share %                  | 23              | 10                | 10,7          | 9,5            | 7,6          | 9,4             | 12,7           | 18,1              | -                  | -               | -                 | -                  | 12,3            |
| OTOBÜS Toplam / Bus Total      | 909             | 1.123             | 1.127         | 748            | 999          | 641             | 535            | 562               | -                  | -               | -                 | -                  | 6.644           |
| Toplam Pay / Total Share       | 0,8             | 0,8               | 0,8           | 0,7            | 0,7          | 0,6             | 0,4            | 1                 | -                  | -               | -                 | -                  | 0,7             |
|                                |                 |                   |               |                |              |                 |                |                   |                    |                 |                   |                    |                 |
| FORD OTOSAN                    | 2.917           | 3.505             | 3.799         | 3.716          | 5.207        | 4.543           | 5.846          | 4.479             | -                  | -               | -                 | -                  | 34.012          |
| Pay / Share %                  | 99,6            | 98,5              | 97,9          | 99,3           | 99           | 99,8            | 99,7           | 100               | -                  | -               | -                 | -                  | 99,3            |
| KARSAN                         | 13              | 52                | 82            | 26             | 50           | 10              | 17             | -                 | -                  | -               | -                 | -                  | 250             |
| Pay / Share %                  | 0,4             | 1,5               | 2,1           | 0,7            | 1            | 0,2             | 0,3            | -                 | -                  | -               | -                 | -                  | 0,7             |
| MİNİBÜS Toplam / Minibus Total | 2.930           | 3.557             | 3.881         | 3.742          | 5.257        | 4.553           | 5.863          | 4.479             | -                  | -               | -                 | -                  | 34.262          |
| Toplam Pay / Total Share       | 2,6             | 2,6               | 2,7           | 3,7            | 3,8          | 4,4             | 4,9            | 8,1               | -                  | -               | -                 | -                  | 3,8             |



| Tipler<br>Types                  | OCAK<br>January | ŞUBAT<br>February | MART<br>March | NİSAN<br>April | MAYIS<br>May | HAZİRAN<br>June | TEMMUZ<br>July | AĞUSTOS<br>August | EYLÜL<br>September | EKİM<br>October | KASIM<br>November | ARALIK<br>December | TOPLAM<br>Total |
|----------------------------------|-----------------|-------------------|---------------|----------------|--------------|-----------------|----------------|-------------------|--------------------|-----------------|-------------------|--------------------|-----------------|
| A.I.O.S.                         | 124             | 170               | 180           | 108            | 161          | 110             | 68             | 60                | -                  | -               | -                 | -                  | 981             |
| Pay / Share %                    | 29,7            | 35,1              | 33,9          | 29,9           | 32,5         | 25,7            | 20,6           | 26,4              | -                  | -               | -                 | -                  | 30              |
| KARSAN                           | 22              | 9                 | 16            | 27             | 2            | 29              | 18             | 4                 | -                  | -               | -                 | -                  | 127             |
| Pay / Share %                    | 5,3             | 1,9               | 3             | 7,5            | 0,4          | 6,8             | 5,5            | 1,8               | -                  | -               | -                 | -                  | 3,9             |
| OTOKAR                           | 141             | 204               | 227           | 135            | 203          | 215             | 178            | 83                | -                  | -               | -                 | -                  | 1.386           |
| Pay / Share %                    | 33,7            | 42,1              | 42,7          | 37,4           | 40,9         | 50,2            | 53,9           | 36,6              | -                  | -               | -                 | -                  | 42,3            |
| TEMSA                            | 131             | 101               | 108           | 91             | 130          | 74              | 66             | 80                | -                  | -               | -                 | -                  | 781             |
| Pay / Share %                    | 31,3            | 20,9              | 20,3          | 25,2           | 26,2         | 17,3            | 20             | 35,2              | -                  | -               | -                 | -                  | 23,8            |
| MİDİBÜS Toplam / Midibus Total   | 418             | 484               | 531           | 361            | 496          | 428             | 330            | 227               | -                  | -               | -                 | -                  | 3.275           |
| Toplam Pay / Total Share         | 0,4             | 0,4               | 0,4           | 0,4            | 0,4          | 0,4             | 0,3            | 0,4               | -                  | -               | -                 | -                  | 0,4             |
| HATTAT TRAKTÖR                   | 230             | 271               | 175           | 140            | 120          | 636             | 69             | 68                | -                  | -               | -                 | -                  | 1.709           |
| Pay / Share %                    | 5,4             | 5,7               | 3,6           | 3,8            | 2,4          | 16,1            | 1,9            | 3,3               | -                  | -               | -                 | -                  | 5,3             |
| TÜRK TRAKTÖR                     | 4.024           | 4.500             | 4.655         | 3.529          | 4.900        | 3.312           | 3.507          | 2.004             | -                  | -               | -                 | -                  | 30.431          |
| Pay / Share %                    | 94,6            | 94,3              | 96,4          | 96,2           | 97,6         | 83,9            | 98,1           | 96,7              | -                  | -               | -                 | -                  | 94,7            |
| TRAKTÖR Toplam / F.Tractor Total | 4.254           | 4.771             | 4.830         | 3.669          | 5.020        | 3.948           | 3.576          | 2.072             | -                  | -               | -                 | -                  | 32.140          |
| Toplam Pay / Total Share         | 3,8             | 3,5               | 3,4           | 3,6            | 3,7          | 3,8             | 3              | 3,7               | -                  | -               | -                 | -                  | 3,5             |
| GENEL TOPLAM / Grand Total       | 112.719         | 136.765           | 141.441       | 101.548        | 136.976      | 104.110         | 120.159        | 55.574            | -                  | -               | -                 | -                  | 909.292         |

| Firma/Modeller<br>Companies/Models | OCAK<br>January | ŞUBAT<br>February | MART<br>March | NİSAN<br>April | MAYIS<br>May  | HAZİRAN<br>June | TEMMUZ<br>July | AĞUSTOS<br>August | EYLÜL<br>September | EKİM<br>October | KASIM<br>November | ARALIK<br>December | TOPLAM<br>Total |
|------------------------------------|-----------------|-------------------|---------------|----------------|---------------|-----------------|----------------|-------------------|--------------------|-----------------|-------------------|--------------------|-----------------|
| <b>A.I.O.S.</b>                    |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| B.KAMYON / H. Truck                | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| B.KAMYON Toplam / H. Truck Total   | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| K.KAMYON / L. Truck                | 211             | 264               | 275           | 183            | 175           | 78              | 225            | 224               | -                  | -               | -                 | -                  | <b>1.635</b>    |
| K.KAMYON Toplam / L. Truck Total   | 211             | 264               | 275           | 183            | 175           | 78              | 225            | 224               | -                  | -               | -                 | -                  | <b>1.635</b>    |
| KAMYONET / Pick Up                 | 76              | 155               | 204           | 132            | 312           | 275             | 38             | -                 | -                  | -               | -                 | -                  | <b>1.192</b>    |
| KAMYONET Toplam / Pick Up Total    | 76              | 155               | 204           | 132            | 312           | 275             | 38             | -                 | -                  | -               | -                 | -                  | <b>1.192</b>    |
| OTOBÜS / Bus                       | 21              | 41                | 33            | 34             | 52            | 25              | 18             | 67                | -                  | -               | -                 | -                  | <b>291</b>      |
| OTOBÜS Toplam / Bus Total          | 21              | 41                | 33            | 34             | 52            | 25              | 18             | 67                | -                  | -               | -                 | -                  | <b>291</b>      |
| MİDİBÜS / Midibus                  | 124             | 170               | 180           | 108            | 161           | 110             | 68             | 60                | -                  | -               | -                 | -                  | <b>981</b>      |
| MİDİBÜS Toplam / Midibus Total     | 124             | 170               | 180           | 108            | 161           | 110             | 68             | 60                | -                  | -               | -                 | -                  | <b>981</b>      |
| <b>Toplam / Total</b>              | <b>432</b>      | <b>630</b>        | <b>692</b>    | <b>457</b>     | <b>700</b>    | <b>488</b>      | <b>349</b>     | <b>351</b>        | -                  | -               | -                 | -                  | <b>4.099</b>    |
|                                    |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| <b>FORD OTOSAN</b>                 |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| Elektrikli Otomobiller             | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| < 1300 cc                          | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| 1301 - 1600 cc                     | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| 1601 - 2000 cc                     | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| > 2000 cc                          | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| OTOMOBİL Toplam / Pass.Car Total   | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| B.KAMYON / H. Truck                | 1.232           | 1.497             | 1.193         | 879            | 1.104         | 763             | 977            | 590               | -                  | -               | -                 | -                  | <b>8.235</b>    |
| B.KAMYON Toplam / H. Truck Total   | 1.232           | 1.497             | 1.193         | 879            | 1.104         | 763             | 977            | 590               | -                  | -               | -                 | -                  | <b>8.235</b>    |
| KAMYONET / Pick Up                 | 29.096          | 31.615            | 33.598        | 24.140         | 23.691        | 18.555          | 23.251         | 16.917            | -                  | -               | -                 | -                  | <b>200.863</b>  |
| KAMYONET Toplam / Pick Up Total    | 29.096          | 31.615            | 33.598        | 24.140         | 23.691        | 18.555          | 23.251         | 16.917            | -                  | -               | -                 | -                  | <b>200.863</b>  |
| MİNİBÜS / Minibus                  | 2.917           | 3.505             | 3.799         | 3.716          | 5.207         | 4.543           | 5.846          | 4.479             | -                  | -               | -                 | -                  | <b>34.012</b>   |
| MİNİBÜS Toplam / Minibus Total     | 2.917           | 3.505             | 3.799         | 3.716          | 5.207         | 4.543           | 5.846          | 4.479             | -                  | -               | -                 | -                  | <b>34.012</b>   |
| <b>Toplam / Total</b>              | <b>33.245</b>   | <b>36.617</b>     | <b>38.590</b> | <b>28.735</b>  | <b>30.002</b> | <b>23.861</b>   | <b>30.074</b>  | <b>21.986</b>     | -                  | -               | -                 | -                  | <b>243.110</b>  |

| Firma/Modeller<br>Companies/Models | OCAK<br>January | ŞUBAT<br>February | MART<br>March | NİSAN<br>April | MAYIS<br>May  | HAZİRAN<br>June | TEMMUZ<br>July | AĞUSTOS<br>August | EYLÜL<br>September | EKİM<br>October | KASIM<br>November | ARALIK<br>December | TOPLAM<br>Total |
|------------------------------------|-----------------|-------------------|---------------|----------------|---------------|-----------------|----------------|-------------------|--------------------|-----------------|-------------------|--------------------|-----------------|
| <b>HATTAT TRAKTÖR</b>              |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| TRAKTÖR / F.Tractor                | 230             | 271               | 175           | 140            | 120           | 636             | 69             | 68                | -                  | -               | -                 | -                  | <b>1.709</b>    |
| TRAKTÖR Toplam / F.Tractor Total   | 230             | 271               | 175           | 140            | 120           | 636             | 69             | 68                | -                  | -               | -                 | -                  | <b>1.709</b>    |
| <b>Toplam / Total</b>              | <b>230</b>      | <b>271</b>        | <b>175</b>    | <b>140</b>     | <b>120</b>    | <b>636</b>      | <b>69</b>      | <b>68</b>         | <b>-</b>           | <b>-</b>        | <b>-</b>          | <b>-</b>           | <b>1.709</b>    |
| <b>HYUNDAI ASSAN</b>               |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| Elektrikli Otomobiller             | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| < 1300 cc                          | 18.587          | 16.017            | 18.700        | 12.961         | 19.965        | 14.378          | 22.624         | 12.160            | -                  | -               | -                 | -                  | <b>135.392</b>  |
| 1301 - 1600 cc                     | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| 1601 - 2000 cc                     | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| > 2000 cc                          | 3.513           | 3.633             | 3.400         | 4.016          | 3.335         | 3.871           | 176            | 140               | -                  | -               | -                 | -                  | <b>22.084</b>   |
| OTOMOBİL Toplam / Pass.Car Total   | 22.100          | 19.650            | 22.100        | 16.977         | 23.300        | 18.249          | 22.800         | 12.300            | -                  | -               | -                 | -                  | <b>157.476</b>  |
| <b>Toplam / Total</b>              | <b>22.100</b>   | <b>19.650</b>     | <b>22.100</b> | <b>16.977</b>  | <b>23.300</b> | <b>18.249</b>   | <b>22.800</b>  | <b>12.300</b>     | <b>-</b>           | <b>-</b>        | <b>-</b>          | <b>-</b>           | <b>157.476</b>  |
| <b>KARSAN</b>                      |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| B.KAMYON / H. Truck                | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| B.KAMYON Toplam / H. Truck Total   | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| KAMYONET / Pick Up                 | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| KAMYONET Toplam / Pick Up Total    | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| OTOBÜS / Bus                       | -               | -                 | -             | -              | 11            | 3               | -              | -                 | -                  | -               | -                 | -                  | <b>14</b>       |
| OTOBÜS Toplam / Bus Total          | -               | -                 | -             | -              | 11            | 3               | -              | -                 | -                  | -               | -                 | -                  | <b>14</b>       |
| <b>MİNİBÜS / Minibus</b>           | <b>13</b>       | <b>52</b>         | <b>82</b>     | <b>26</b>      | <b>50</b>     | <b>10</b>       | <b>17</b>      | <b>-</b>          | <b>-</b>           | <b>-</b>        | <b>-</b>          | <b>-</b>           | <b>250</b>      |
| MİNİBÜS Toplam / Minibus Total     | 13              | 52                | 82            | 26             | 50            | 10              | 17             | -                 | -                  | -               | -                 | -                  | <b>250</b>      |
| MİDİBÜS / Midibus                  | 22              | 9                 | 16            | 27             | 2             | 29              | 18             | 4                 | -                  | -               | -                 | -                  | <b>127</b>      |
| MİDİBÜS Toplam / Midibus Total     | 22              | 9                 | 16            | 27             | 2             | 29              | 18             | 4                 | -                  | -               | -                 | -                  | <b>127</b>      |
| <b>Toplam / Total</b>              | <b>35</b>       | <b>61</b>         | <b>98</b>     | <b>53</b>      | <b>63</b>     | <b>42</b>       | <b>35</b>      | <b>4</b>          | <b>-</b>           | <b>-</b>        | <b>-</b>          | <b>-</b>           | <b>391</b>      |

| Firma/Modeller<br>Companies/Models | OCAK<br>January | ŞUBAT<br>February | MART<br>March | NİSAN<br>April | MAYIS<br>May | HAZİRAN<br>June | TEMMUZ<br>July | AĞUSTOS<br>August | EYLÜL<br>September | EKİM<br>October | KASIM<br>November | ARALIK<br>December | TOPLAM<br>Total |
|------------------------------------|-----------------|-------------------|---------------|----------------|--------------|-----------------|----------------|-------------------|--------------------|-----------------|-------------------|--------------------|-----------------|
| <b>M. BENZ TÜRK</b>                |                 |                   |               |                |              |                 |                |                   |                    |                 |                   |                    |                 |
| B.KAMYON / H. Truck                | 2.020           | 2.229             | 1.974         | 1.347          | 1.721        | 1.549           | 1.434          | 989               | -                  | -               | -                 | -                  | 13.263          |
| B.KAMYON Toplam / H. Truck Total   | 2.020           | 2.229             | 1.974         | 1.347          | 1.721        | 1.549           | 1.434          | 989               | -                  | -               | -                 | -                  | 13.263          |
| OTOBÜS / Bus                       | 357             | 337               | 400           | 313            | 418          | 297             | 302            | 279               | -                  | -               | -                 | -                  | 2.703           |
| OTOBÜS Toplam / Bus Total          | 357             | 337               | 400           | 313            | 418          | 297             | 302            | 279               | -                  | -               | -                 | -                  | 2.703           |
| <b>Toplam / Total</b>              | <b>2.377</b>    | <b>2.566</b>      | <b>2.374</b>  | <b>1.660</b>   | <b>2.139</b> | <b>1.846</b>    | <b>1.736</b>   | <b>1.268</b>      | -                  | -               | -                 | -                  | <b>15.966</b>   |
|                                    |                 |                   |               |                |              |                 |                |                   |                    |                 |                   |                    |                 |
| <b>MAN TÜRKİYE</b>                 |                 |                   |               |                |              |                 |                |                   |                    |                 |                   |                    |                 |
| OTOBÜS / Bus                       | 284             | 402               | 385           | 250            | 264          | 104             | 5              | 48                | -                  | -               | -                 | -                  | 1.742           |
| OTOBÜS Toplam / Bus Total          | 284             | 402               | 385           | 250            | 264          | 104             | 5              | 48                | -                  | -               | -                 | -                  | 1.742           |
| <b>Toplam / Total</b>              | <b>284</b>      | <b>402</b>        | <b>385</b>    | <b>250</b>     | <b>264</b>   | <b>104</b>      | <b>5</b>       | <b>48</b>         | -                  | -               | -                 | -                  | <b>1.742</b>    |
|                                    |                 |                   |               |                |              |                 |                |                   |                    |                 |                   |                    |                 |
| <b>OTOKAR</b>                      |                 |                   |               |                |              |                 |                |                   |                    |                 |                   |                    |                 |
| B.KAMYON / H. Truck                | -               | -                 | -             | -              | -            | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| B.KAMYON Toplam / H. Truck Total   | -               | -                 | -             | -              | -            | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| K.KAMYON / L. Truck                | 47              | 76                | 98            | 58             | 160          | 137             | 84             | 58                | -                  | -               | -                 | -                  | 718             |
| K.KAMYON Toplam / L. Truck Total   | 47              | 76                | 98            | 58             | 160          | 137             | 84             | 58                | -                  | -               | -                 | -                  | 718             |
| KAMYONET / Pick Up                 | -               | -                 | -             | -              | 78           | 4               | 4              | -                 | -                  | -               | -                 | -                  | 86              |
| KAMYONET Toplam / Pick Up Total    | -               | -                 | -             | -              | 78           | 4               | 4              | -                 | -                  | -               | -                 | -                  | 86              |
| OTOBÜS / Bus                       | 38              | 231               | 188           | 80             | 178          | 152             | 142            | 66                | -                  | -               | -                 | -                  | 1.075           |
| OTOBÜS Toplam / Bus Total          | 38              | 231               | 188           | 80             | 178          | 152             | 142            | 66                | -                  | -               | -                 | -                  | 1.075           |
| MİDİBÜS / Midibus                  | 141             | 204               | 227           | 135            | 203          | 215             | 178            | 83                | -                  | -               | -                 | -                  | 1.386           |
| MİDİBÜS Toplam / Midibus Total     | 141             | 204               | 227           | 135            | 203          | 215             | 178            | 83                | -                  | -               | -                 | -                  | 1.386           |
| <b>Toplam / Total</b>              | <b>226</b>      | <b>511</b>        | <b>513</b>    | <b>273</b>     | <b>619</b>   | <b>508</b>      | <b>408</b>     | <b>207</b>        | -                  | -               | -                 | -                  | <b>3.265</b>    |

| Firma/Modeller<br>Companies/Models | OCAK<br>January | ŞUBAT<br>February | MART<br>March | NİSAN<br>April | MAYIS<br>May  | HAZİRAN<br>June | TEMMUZ<br>July | AĞUSTOS<br>August | EYLÜL<br>September | EKİM<br>October | KASIM<br>November | ARALIK<br>December | TOPLAM<br>Total |
|------------------------------------|-----------------|-------------------|---------------|----------------|---------------|-----------------|----------------|-------------------|--------------------|-----------------|-------------------|--------------------|-----------------|
| <b>OYAK RENAULT</b>                |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| Elektrikli Otomobiller             | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| < 1300 cc                          | 16.242          | 18.981            | 24.954        | 13.898         | 25.167        | 20.668          | 19.792         | 1.936             | -                  | -               | -                 | -                  | <b>141.638</b>  |
| 1301 - 1600 cc                     | 5.801           | 8.793             | 9.687         | 5.638          | 11.638        | 6.628           | 11.050         | 424               | -                  | -               | -                 | -                  | <b>59.659</b>   |
| 1601 - 2000 cc                     | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| > 2000 cc                          | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| OTOMOBİL Toplam / Pass.Car Total   | 22.043          | 27.774            | 34.641        | 19.536         | 36.805        | 27.296          | 30.842         | 2.360             | -                  | -               | -                 | -                  | <b>201.297</b>  |
| <b>Toplam / Total</b>              | <b>22.043</b>   | <b>27.774</b>     | <b>34.641</b> | <b>19.536</b>  | <b>36.805</b> | <b>27.296</b>   | <b>30.842</b>  | <b>2.360</b>      | -                  | -               | -                 | -                  | <b>201.297</b>  |
| <b>TEMSA</b>                       |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| K.KAMYON / L. Truck                | 132             | 120               | 132           | 96             | 96            | 108             | 98             | 58                | -                  | -               | -                 | -                  | <b>840</b>      |
| K.KAMYON Toplam / L. Truck Total   | 132             | 120               | 132           | 96             | 96            | 108             | 98             | 58                | -                  | -               | -                 | -                  | <b>840</b>      |
| OTOBÜS / Bus                       | 209             | 112               | 121           | 71             | 76            | 60              | 68             | 102               | -                  | -               | -                 | -                  | <b>819</b>      |
| OTOBÜS Toplam / Bus Total          | 209             | 112               | 121           | 71             | 76            | 60              | 68             | 102               | -                  | -               | -                 | -                  | <b>819</b>      |
| MİDİBÜS / Midibus                  | 131             | 101               | 108           | 91             | 130           | 74              | 66             | 80                | -                  | -               | -                 | -                  | <b>781</b>      |
| MİDİBÜS Toplam / Midibus Total     | 131             | 101               | 108           | 91             | 130           | 74              | 66             | 80                | -                  | -               | -                 | -                  | <b>781</b>      |
| <b>Toplam / Total</b>              | <b>472</b>      | <b>333</b>        | <b>361</b>    | <b>258</b>     | <b>302</b>    | <b>242</b>      | <b>232</b>     | <b>240</b>        | -                  | -               | -                 | -                  | <b>2.440</b>    |
| <b>TOFAŞ</b>                       |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| Elektrikli Otomobiller             | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| < 1300 cc                          | 754             | 5.038             | 3.290         | 1.272          | 1.725         | 2.906           | 1.199          | 1                 | -                  | -               | -                 | -                  | <b>16.185</b>   |
| 1301 - 1600 cc                     | 7.322           | 10.428            | 11.434        | 7.990          | 7.576         | 2.664           | 4.986          | 4.999             | -                  | -               | -                 | -                  | <b>57.399</b>   |
| 1601 - 2000 cc                     | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| > 2000 cc                          | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| OTOMOBİL Toplam / Pass.Car Total   | 8.076           | 15.466            | 14.724        | 9.262          | 9.301         | 5.570           | 6.185          | 5.000             | -                  | -               | -                 | -                  | <b>73.584</b>   |
| KAMYONET / Pick Up                 | 4.335           | 6.919             | 6.338         | 4.358          | 6.044         | 4.260           | 2.310          | -                 | -                  | -               | -                 | -                  | <b>34.564</b>   |
| KAMYONET Toplam / Pick Up Total    | 4.335           | 6.919             | 6.338         | 4.358          | 6.044         | 4.260           | 2.310          | -                 | -                  | -               | -                 | -                  | <b>34.564</b>   |
| <b>Toplam / Total</b>              | <b>12.411</b>   | <b>22.385</b>     | <b>21.062</b> | <b>13.620</b>  | <b>15.345</b> | <b>9.830</b>    | <b>8.495</b>   | <b>5.000</b>      | -                  | -               | -                 | -                  | <b>108.148</b>  |

| Firma/Modeller<br>Companies/Models | OCAK<br>January | ŞUBAT<br>February | MART<br>March  | NİSAN<br>April | MAYIS<br>May   | HAZİRAN<br>June | TEMMUZ<br>July | AĞUSTOS<br>August | EYLÜL<br>September | EKİM<br>October | KASIM<br>November | ARALIK<br>December | TOPLAM<br>Total |
|------------------------------------|-----------------|-------------------|----------------|----------------|----------------|-----------------|----------------|-------------------|--------------------|-----------------|-------------------|--------------------|-----------------|
| <b>TOYOTA</b>                      |                 |                   |                |                |                |                 |                |                   |                    |                 |                   |                    |                 |
| Elektrikli Otomobiller             | -               | -                 | -              | -              | -              | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| < 1300 cc                          | -               | -                 | -              | -              | -              | 5.419           | 8.664          | -                 | -                  | -               | -                 | -                  | 14.083          |
| 1301 - 1600 cc                     | 1.606           | 4.021             | 2.291          | 1.488          | 5.426          | 2.072           | 798            | 1.340             | -                  | -               | -                 | -                  | 19.042          |
| 1601 - 2000 cc                     | 13.234          | 17.044            | 13.504         | 14.572         | 16.991         | 10.205          | 12.145         | 8.398             | -                  | -               | -                 | -                  | 106.093         |
| > 2000 cc                          | -               | -                 | -              | -              | -              | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| OTOMOBİL Toplam / Pass.Car Total   | 14.840          | 21.065            | 15.795         | 16.060         | 22.417         | 17.696          | 21.607         | 9.738             | -                  | -               | -                 | -                  | 139.218         |
| <b>Toplam / Total</b>              | <b>14.840</b>   | <b>21.065</b>     | <b>15.795</b>  | <b>16.060</b>  | <b>22.417</b>  | <b>17.696</b>   | <b>21.607</b>  | <b>9.738</b>      | -                  | -               | -                 | -                  | <b>139.218</b>  |
| <b>TÜRK TRAKTÖR</b>                |                 |                   |                |                |                |                 |                |                   |                    |                 |                   |                    |                 |
| TRAKTÖR / F.Tractor                | 4.024           | 4.500             | 4.655          | 3.529          | 4.900          | 3.312           | 3.507          | 2.004             | -                  | -               | -                 | -                  | 30.431          |
| TRAKTÖR Toplam / F.Tractor Total   | 4.024           | 4.500             | 4.655          | 3.529          | 4.900          | 3.312           | 3.507          | 2.004             | -                  | -               | -                 | -                  | 30.431          |
| <b>Toplam / Total</b>              | <b>4.024</b>    | <b>4.500</b>      | <b>4.655</b>   | <b>3.529</b>   | <b>4.900</b>   | <b>3.312</b>    | <b>3.507</b>   | <b>2.004</b>      | -                  | -               | -                 | -                  | <b>30.431</b>   |
| <b>GENEL TOPLAM-Grand Total</b>    | <b>112.719</b>  | <b>136.765</b>    | <b>141.441</b> | <b>101.548</b> | <b>136.976</b> | <b>104.110</b>  | <b>120.159</b> | <b>55.574</b>     | -                  | -               | -                 | -                  | <b>909.292</b>  |

| ARAÇ TİPİ<br>Types             | 8 / 2024 KAPASİTE<br>Capacity | 8 / 2024 ÜRETİM<br>Production | 8 / 2024 KAPASİTE KULLANIM %<br>Capacity Usage % | 1 - 8 / 2024 KAPASİTE<br>Capacity | 1 - 8 / 2024 ÜRETİM<br>Production | 1 - 8 / 2024 KAPASİTE KULLANIM %<br>Capacity Usage % |
|--------------------------------|-------------------------------|-------------------------------|--|-----------------------------------|-----------------------------------|--|
| HAFİF ARAÇLAR - Light Vehicles | 154.792                       | 50.794                        | 32,8   | 1.238.336                         | 842.542                           | 68,0   |
| KAMYON - Truck                 | 4.233                         | 1.919                         | 45,3   | 33.864                            | 24.691                            | 72,9   |
| OTOBÜS - Bus                   | 1.585                         | 562                           | 35,5   | 12.680                            | 6.644                             | 52,4   |
| MİDİBÜS - Midibus              | 813                           | 227                           | 27,9   | 6.504                             | 3.275                             | 50,4   |
| TRAKTÖR - F.Tractor            | 6.250                         | 2.072                         | 33,2   | 50.000                            | 32.140                            | 64,3   |
| <b>TOPLAM - Total</b>          | <b>167.673</b>                | <b>55.574</b>                 | <b>33,1</b>                                      | <b>1.341.384</b>                  | <b>909.292</b>                    | <b>67,8</b>  |